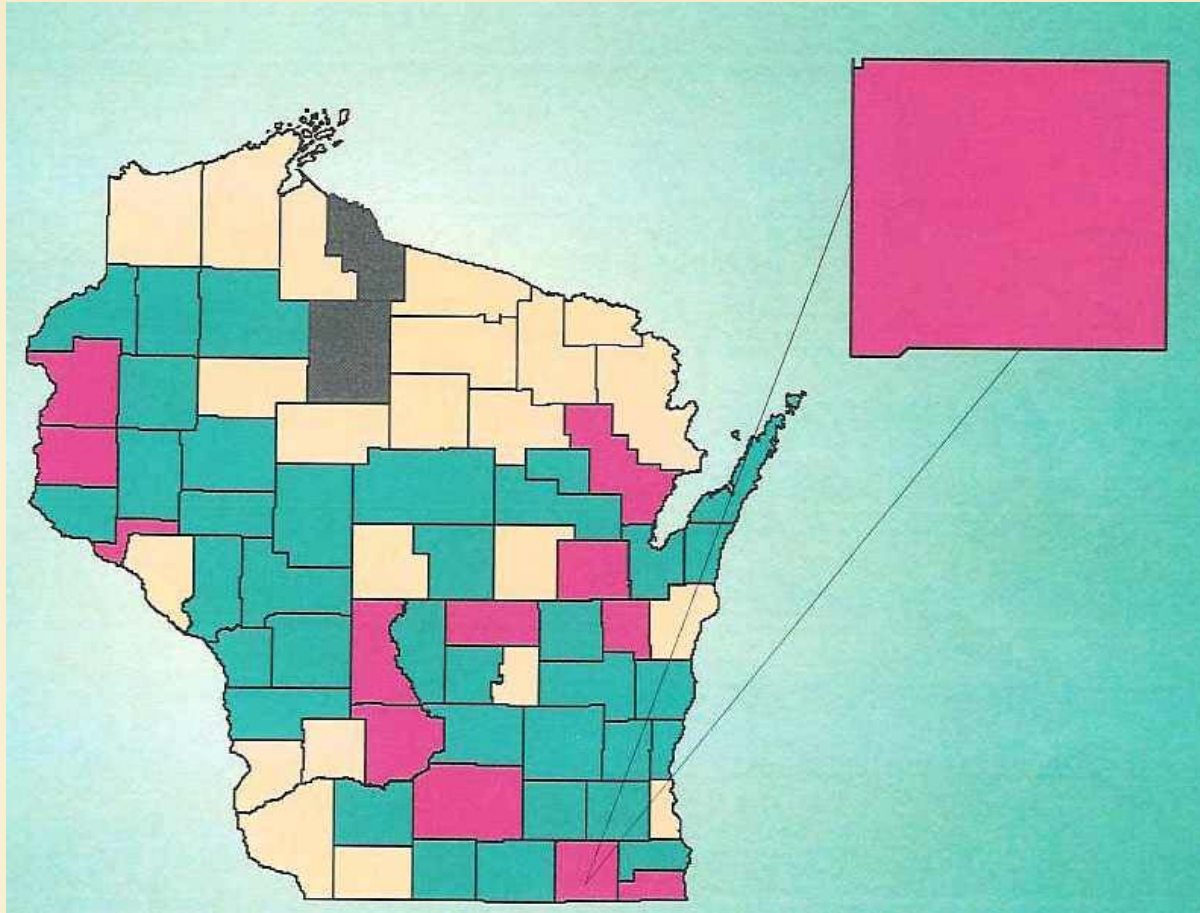


Kaiser Group, Inc.

Walworth County W-2



C & I Meeting September 17, 2004

Population Demographics

- No major population center in county
- Nearly half of the county population lives in rural town areas
- No county-wide public transportation other than limited county supported elderly and disabled transportation

	Total Population		
	April 2000 Census	January 1, 2002 estimate	Percent change
United States	281,421,906	286,923,000	2.0%
Wisconsin	5,363,701	5,453,896	1.7%
Walworth County	91,996	94,532	2.8%
Largest Municipalities			
Whitewater, City*	10,809	10,998	1.7%
Delavan, City	7,956	8,128	2.2%
Elkhorn, City	7,305	7,694	5.3%
Lake Geneva, City	7,148	7,196	0.7%
Bloomfield, Town	5,537	5,743	3.7%
Geneva, Town	4,642	4,740	2.1%
Delavan, Town	4,559	4,675	2.5%
East Troy, Town	3,830	3,845	0.4%
East Troy, Village	3,564	3,771	5.8%
Lyons, Town	3,440	3,586	4.2%

* Walworth County portion only

Unique Strategies Overview

- I The Resource Specialist and the FEP is a combined position
- II Business services staff of the Job Center provide job development services to W-2 applicant/customer
- III Combined position Business Services Representative/Job Developer directly markets to employers
- IV Full integration of W-2 and WIA resources within the Walworth County Job Center

Unique Strategies I

- The Resource Specialist and the FEP is a combined position
 - Shortens the timeframe for the participant and the FEP to develop rapport
 - This rapport empowers customer to make better decisions regarding services they need
 - Resource Specialist conducts financial/employment planning as part of the first appointment helping the customer evaluate their financial needs and how a job or W-2 can best fulfill those needs

Unique Strategies II

- Business services staff of the Job Center provide job development services to W-2 applicant/customer
 - Customers who can work, meet with the Job Developer as early as possible in the application/enrollment process, sometimes even over the telephone during a telephone inquiry about services
 - The Job Developer relays immediate openings, makes initial calls to an employer or gives general job leads at that first contact

Unique Strategies III

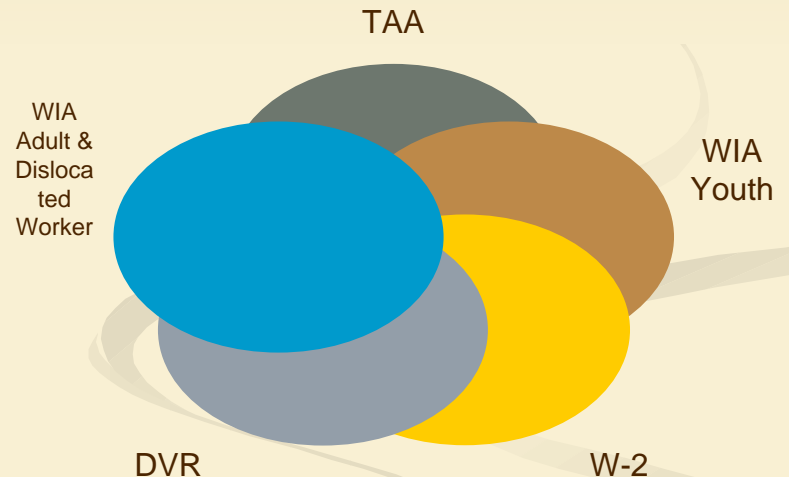
- Combined position Business Services Representative/Job Developer directly markets to employers full range of services the Job Center offers, as well as participates in professional county-wide groups such as the WCHRA and the Lakeland Safety Council
 - Not contacting employers solely for job development opportunities lends more credibility to the relationship between the Job Developer and the employer

Unique Strategies IV

- Full integration of W-2 and WIA resources within the Walworth County Job Center
 - Kaiser manages both the W-2 and the WIA programs and is the one-stop operator for the center allowing for the integrated program delivery design
 - WIA, DVR, W-2 and TAA case managers have solid working relationships that allow for cross-referrals and integrated employment/service plans for their customers
 - Case managers have knowledge of each other's programs to allow for best use of supportive/educational services from the various programs
 - By sharing resources all Job Center agencies are able to maximize their program and supportive services budgets

Program Integration Examples

- WIA, DVR and TAA refer eligible child care customers to W-2 Wisconsin Shares
- W-2 and FSET co-enroll with WIA for customers seeking educational resources i.e., GED, Special Licensing, Short-term Job Skills Training, etc...
- W-2 refers customers to DVR for evaluation and/or Vocational Assessments which are used for case planning or to support SSI/SSDI applications and appeals
- Job Center agencies refer eligible customers to W-2 for job access loans and emergency assistance
- W-2 and DVR share resources to provide supported employment environments for customers



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